

To whom it may concern – Business Reference Jay Johnson

Annexa

As the largest NetSuite ERP solution provider in Australia and New Zealand and 5-Star NetSuite Partner, our experienced in-house consultants have honed their skills working with Australia's most reputable organisations. With multiple successful implementations, spanning many organisations and industry sectors, our cloud solutions consistently generate sustainable commercial outcomes.

At Annexa we are very proud of what we deliver and recently receiving the 2018 Oracle/NetSuite APAC Customer Experience Partner of the Year award was very satisfying and the #1 award/accolade we strive for.

I am very pleased to provide a reference for Jay who has worked diligently with key stakeholders at Annexa for a period of three years. Annexa has experienced tremendous growth year on year particularly over the last 5 years and we could not have sustained that growth and evolved to where we are today without the support of Jay.

Jay has assisted and guided us through creating our Annexa overall business plan and strategy, Oracle/NetSuite Annual & Quarterly business plans, Management Coaching, Sales Management Coaching, Sales and Account Management Enablement and assisted with many interviews for critical sales and account management positions.

Jay is very personable and somebody we could all trust very much and became part of the Annexa team. It didn't matter what time of the day he was always available to bounce something by him. We were certainly very sorry to see Jay move back to the US.

I have no hesitation in recommending Jay and even when Jay returns to visit Australia in April we are seeking his services for further in-house staff development/training.

Yours Sincerely

Ross Spriggs

Managing Director

Annexa | annexa.com.au
Level 1, 289 Ingles St, Port Melbourne 3207
T: 03 9676 2555